# The Quantum Group, Inc. (AMEX: QGP)



The Quantum Group, Inc., headquartered in Wellington, FL, provides healthcare services, products and technology solutions intended to empower patients to improve their healthcare experience and wellness, and offer pro-

viders the opportunity to achieve increased efficiency, effectiveness and quality of service.

The company builds and manages comprehensive communitybased care delivery systems, or Community Health Systems (CHS), composed of a network of medical service providers, including primary care physicians, specialists and ancillary service providers such as laboratories and pharmacies that satisfy the requirements of the Centers for Medicare & Medicaid Services (CMS), the U.S. federal agency that administers Medicare, Medicaid and the Medicare Advantage program. Leveraging its innovative patent-pending technology solutions, the company acts as the primary interface between managed care organizations, such as HMOs, and its CHS-participating healthcare providers, relieving both groups of substantial administrative and other repetitive business and regulatory functions. The company's network, which encompasses nearly 1,600 healthcare providers operating in 26 counties in central and southern Florida, currently serves patients of three contracted HMOs. The company also offers a variety of consulting, management support and other outsourcing services to The Quantum Group has recently filed with the U.S. non-affiliated physicians and healthcare providers.

In November, the company has raised \$13.2 million in gross proceeds through a registered public offering of 3.6 million common shares and 4.8 million warrants executable at \$7-11, managed by Paulson Investment Company, a wholly owned subsidiary of Paulson Capital Corp. (NASDAQ: PLCC).



**CURRENT PRICE: \$2.35** 52-WEEK RANGE: \$0.13 - \$7.25 AVG DAILY VOLUME (90-DAY): 970

FLOAT: 6.9 million

**OUTSTANDING SHARES: 8.8 million MARKET CAPITALIZATION: \$20.6 million** 

## INCOME STATEMENT HIGHLIGHTS

REVENUE: \$2.6 million QTR REVENUE GROWTH: 2,647% GROSS PROFIT: \$13.0 thousand EBITDA: (\$4.6 million) NET INCOME: (\$10.2 million) EPS (Diluted): (\$6.84)

All figures twelve months trailing as of July 31, 2007

#### **BALANCE SHEET HIGHLIGHTS**

CASH & EQUIVALENTS: \$1.0 million WORKING CAPITAL: (\$7.6 million) TOTAL ASSETS: \$2.0 million TOTAL DEBT: \$6.5 million NET WORTH: (\$7.3 million)

All figures as of July 31, 2007 (prior to November 2007 registered public offering)

# RECENT NEWS HEADLINES

Thu, Jan 17, 2008

Patent and Trademark Office five provisional business process patents for the company's proprietary healthcare management technologies and tools.

Wed, Jan 9, 2008

The Quantum Group announced its strategic membership in the Florida Research Consortium, a strategic partnership organization comprised of the state's leading business and scientific institutions.

Tue, Jan 8, 2008

The Quantum Group announced that its President and CEO, Noel J. Guillama, will ring the ceremonial market opening bell at the American Stock Exchange on Wednesday, January 9, 2008, in New York City.

## **HEADQUARTERS**

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