



Pressure BioSciences, Inc.

Ticker: PBIO (OTCQB)

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Corporate Profile

as of July 16, 2017

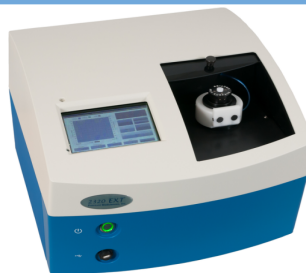
Pressure BioSciences, Inc. (OTCQB: PBIO) (PBI) is a medical research products, device, and technology company. PBI, based in South Easton, Massachusetts, serves academic and government laboratories, as well as biotechnology, pharmaceutical, and other life sciences companies. PBI develops, markets, and sells proprietary laboratory instrumentation and associated consumables to the estimated \$6 billion life sciences sample preparation market. PBI has installed approximately 300 sample preparation systems in approximately 160 sites worldwide. The Company's products are based on the unique properties of both constant and alternating hydrostatic pressure (pressure cycling technology, or PCT). The Company's primary sales focus is in the biomarker discovery and forensics sciences areas. The Company has products that can be used in other areas as well, such as drug discovery & design, bio-therapeutics characterization, soil & plant biology, vaccine development, histology, and counter-bioterror applications.

PBI has developed and patented a cutting-edge technology platform that can more accurately enable sample preparation, a critical process performed by thousands of scientists each day, which includes a wide range of activities that precede many forms of scientific analysis. PBI's products harness the unique properties of thermodynamics for life science research laboratories. Sample preparation processes play a major role in biological research. With an estimated 500,000 scientists in over 80,000 research laboratories worldwide, PBI's products could offer solutions for many scientists who are seeking ways to enhance the preparation of their samples. The PBI technology platforms are based on constant (i.e., static) and alternating (i.e., PCT) hydrostatic pressure; if used properly, pressure can help control the actions of molecules in biological samples, which can then have significant positive effects on scientific research studies. The Company offers products such as Barocyler Instruments, the Shredder System, and Consumables (PULSE and Micro Tubes). PBI holds 15 patents covering multiple applications of PCT that offer significant advantages over competitive methods used to prepare samples for research evaluation. It also has filed for a number of additional patents worldwide.

One of the major recent accomplishments PBI has achieved, is growth in the marketing of its products. PBI has significantly expanded the Company's focus and capabilities in the marketing and sales process, which will enable it to grow significantly for the remainder of 2017 and beyond. The Company has contracted with EKG Sales Associates, a life sciences lead generation service that has spent over 20 years developing their contact database with over 50,000 scientists and individuals from the life sciences field. With a focus on laboratory equipment and associated consumables, the new phase of marketing with EKG could be a significant jump-start for the Company. In addition, PBI recently hired two domestic sales executives to spearhead its growth and marketing initiatives and is planning on expanding its sales team with three additional field sales directors. PBI continues its two-year co-marketing agreement launched in 2016 with its large strategic partner named SCIEIX, a global leader in life sciences analytical technologies and a wholly-owned subsidiary of the Danaher Corporation (NYSE: DHR). PBI also has developed relationships with distributors to market its products in Europe, Asia and the Pacific Rim.

With the recent increase in sales team efforts, PBI has seen products and services revenue increase 16% to \$525,998 for Q1 2017 as compared to \$454,350 for Q1 2016. This increase was primarily attributable to an increase of 19% in the sale of instrument systems, from \$332,016 in Q1 2016 to \$396,095 in the same quarter of 2017. Sales of consumables also increased during these same periods, from \$44,234 in Q1 2016 to \$63,264 in Q1 2017, an increase of 43%. Grant revenue however has decreased from \$56,128 in Q1 2016 to \$25,359 in Q1 2017. Despite the decrease in grant revenue, total revenue increased to \$551,357 for the three months ended March 31, 2017 as compared to \$510,478 during the three months ended March 31, 2016, an increase of \$40,878 or 8%. This increase was attributable to increases in the sales of its products and services via the newly established sales team. Operating loss decreased to \$999,103 in Q1 2017 from \$1,045,945 for the same period in 2016, a reduction of \$46,842 or 4%. This decrease was primarily due to reduced R&D expenses combined with increased sales of product and services.

Barocyler™ 2320 EXT



Sector: Healthcare
Industry: Medical Devices & Technology
Website: www.pressurebiosciences.com

Key Statistics

Price 07/14/2017	6.89
52 Week High	13.80
52 Week Low	4.50
Avg. Vol (30day)	2,348
Beta	1.98
Market Cap (Interday)	7.32
Price/Sales (TTM)	3.63
Insider Ownership (%)	10%
Shares Outstanding (M)	1.10
Float (M)	1.01
EPS(ttm)	-2.40

Source: Google / Yahoo Finance

Recent 2017 Highlights

- June 28, 2017, The Company filed an S-1 Registration Statement to offer up to 2 million units of its common stock and warrants, when declared effective.
- June 2, 2017, PBI announced that its one-for-thirty-reverse stock split became effective on June 5, 2017. The stock split was intended to increase the per share trading price of common stock.
- May 15, 2017, PBI announced record total revenues of \$551,357 for the first quarter, an increase of 8% over the prior year. The product and service revenues increased by 16% over the prior year.
- March 23, 2017, PBI announced a significant expansion effort on marketing and sales capabilities. The Company has joined forces with EKG Sales Associates, a life sciences lead generation service, and also hired two full-time field sales directors.
- February 9, 2017, PBI announced CE Marking for their next-generation Barocyler 2320EXTREME. This allows access to 31 countries in Europe that require the CE Mark prior to product commercialization. The Company also has a European distributor based in Germany, to handle sales and marketing activities in the European Union.

Corporate Contact Information

Pressure BioSciences, Inc.
Richard T. Schumacher, CEO
14 Norfolk Ave. South Easton MA, 02375
Phone: 508-230-1828
www.pressurebiosciences.com

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Last year, released its "next generation" Barocyler instrument, the 2320EXTREME. This release followed years of extensive user feedback. The compact, bench top instrument offers many features and benefits not found in its predecessor, including data logging options, user-level security, computer-operated control with touch screen programming, and the ability to customize multiple pressure cycling parameters.

PBI recently had some high level recognition via one of its Barocyler 2320EXT scientific users, Dr. Ruedi Aebersole. Dr. Aebersole is a Professor of Systems Biology at the Institute of Molecular Systems Biology, who recieved the prestigious Karger Medal from the Barnett Institute of Chemical and Biological Analysis.

On June 28, 2017, the Company filed an S-1 Registration Statement with the SEC, and is planning on offering an aggregate of 1,993,223 shares of its common stock, and warrants to purchase 996,612 shares of its common stock. The warrants expire five years from the date of issuance.

The Company continues to meet or exceed its goals, and is currently planning a public secondary stock and warrant unit offering. The offering, when completed, will materially improve the Company's balance sheet and should give the Company sufficient cash to greatly increase its revenue.

PBI's Next Generation Ultra-Shear Technology



Table with 12 columns: Income Statement, Balance Sheet, Cash Flow Statement, and sub-columns for YE 2015, YE 2016, and QTR Ended 3/ 31.



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